



ESN

Electrical Solutions Network

03-10-2023

**Village of Stickney
6533 Pershing Rd
Stickney, IL. 60402**

Attn: Sam Alonzo

We are pleased to provide the following proposal for the replacement of all existing fluorescent and HID lighting with new LED products and services as outlined below.

VILLAGE HALL

LED FIXTURE REPLACEMENT AND RETROFIT

Per attached Surveys and Summary page outlining detailed scope of work. One Com Ed application will be filed and the incentive amount will be deducted from the village's obligation.

Specification sheets are also attached.

ESN will forward Com Ed Small Business Program application for customer signature.

Once Project is formally approved by Com Ed, ESN will schedule installation with customer.

ALL LABOR, MATERIALS, LIFT, INCENTIVE PROCESSING AND DISPOSAL INCLUDED.

TOTAL COST OF PROJECT: \$17,185.00

Less Com Ed Incentive: \$9,080.30 PAID DIRECTLY TO ESN BY COM ED

Less Additional COM ED Bonus: \$1,362.05 IF PRE-APPLICATION IS SIGNED PRIOR TO 3-31-2024

Net Cost to Customer: \$6,742.65

******Optional adder to install Volumetric Troffer******

POLICE STATION

LED FIXTURE REPLACEMENT AND RETROFIT

Per attached Surveys and Summary page outlining detailed scope of work. One Com Ed application will be filed and the incentive amount will be deducted from the village's obligation.

Specification sheets are also attached.

ESN will forward Com Ed Small Business Program application for customer signature.

Once Project is formally approved by Com Ed, ESN will schedule installation with customer.

ALL LABOR, MATERIALS, LIFT, INCENTIVE PROCESSING AND DISPOSAL INCLUDED.

TOTAL COST OF PROJECT: \$13,292.00

Less Com Ed Incentive: \$7,364.40 PAID DIRECTLY TO ESN BY COM ED

Less Additional COM ED Bonus: \$1,104.66 IF PRE-APPLICATION IS SIGNED PRIOR TO 3-31-2024

Net Cost to Customer: \$4,822.94

FIRE STATION

LED FIXTURE REPLACEMENT AND RETROFIT

Per attached Surveys and Summary page outlining detailed scope of work. One Com Ed application will be filed and the incentive amount will be deducted from the village's obligation.

Specification sheets are also attached.

ESN will forward Com Ed Small Business Program application for customer signature.

Once Project is formally approved by Com Ed, ESN will schedule installation with customer.

ALL LABOR, MATERIALS, LIFT, INCENTIVE PROCESSING AND DISPOSAL INCLUDED.

TOTAL COST OF PROJECT: \$13,900.00

Less Com Ed Incentive: \$9,975.20 PAID DIRECTLY TO ESN BY COM ED

Less Additional COM ED Bonus: \$1,496.28 IF PRE-APPLICATION IS SIGNED PRIOR TO 3-31-2024

Net Cost to Customer: \$2,428.52

PUBLIC WORKS

LED FIXTURE REPLACEMENT AND RETROFIT

Per attached Surveys and Summary page outlining detailed scope of work. One Com Ed application will be filed and the incentive amount will be deducted from the village's obligation.

Specification sheets are also attached.

ESN will forward Com Ed Small Business Program application for customer signature.

Once Project is formally approved by Com Ed, ESN will schedule installation with customer.

ALL LABOR, MATERIALS, LIFT, INCENTIVE PROCESSING AND DISPOSAL INCLUDED.

TOTAL COST OF PROJECT: \$5,309.35

Less Com Ed Incentive: \$3,373.40 PAID DIRECTLY TO ESN BY COM ED

Less Additional COM ED Bonus: \$506.01 IF PRE-APPLICATION IS SIGNED PRIOR TO 3-31-2024

Net Cost to Customer: \$1,429.94

Our price is based on work being completed within normal working hours, namely 7:00 AM and 3:30 PM.

If you have any questions or comments, please feel free to contact me.

Base Bid Clarifications:

- 1) Pricing is net is after rebate.
- 2) No other work should be presumed included in this proposal.

The following are excluded in the price above:

- 1) New electrical devices.
- 2) Electrical repairs.
- 3) Equipment and materials supplied by the contractor are warranted only to the extent that the manufacturer warrants the same.
- 4) Existing electrical code violations.

Sincerely,

Terry Smith
ESN, INC.
773-919-9051

TERMS AND CONDITIONS: Payment is due at start of project and this quotation is valid for 30 days. Work is to completed in accordance with standard practices. Alterations or deviations from specifications involving extra costs will be executed only upon written orders, and will result in extra charge, over and above the estimate. All agreements herein are contingent upon strikes, accidents or delays beyond our control. The owner is to carry any necessary insurance.

ESN, INC.

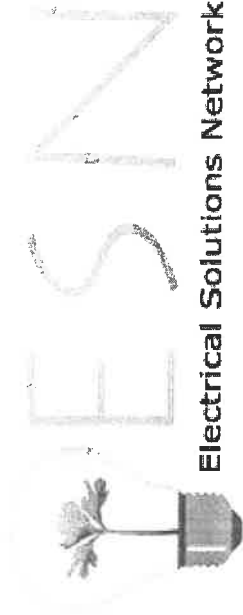
APPROVED AND ACCEPTED:

Printed Name and Title:

Printed Name and Title:

Date: _____

Date: _____



VILLAGE OF STICKNEY

LOCATION	TOTAL PROJECT VALUE	COM ED INCENTIVE	COM ED BONUS	NET PROJECT COST
Village Hall	\$ 17,185.00	\$ 9,080.30	\$ 1,362.05	\$ 6,742.65
Police Dept	\$ 13,292.00	\$ 7,364.40	\$ 1,104.66	\$ 4,822.94
Fire Dept	\$ 13,900.00	\$ 9,975.20	\$ 1,496.28	\$ 2,428.52
Public Works	\$ 5,309.35	\$ 3,373.40	\$ 506.01	\$ 1,429.94

***** OPTIONAL ADDER FOR VOLUMETRIC TROFFERS ON VILLAGE HALL

TOTAL	\$ 49,686.35	\$ 29,793.30	\$ 4,469.00	\$ 15,424.05
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