

# Ampstun Corporation

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May 1, 2019

## Ampstun System Proposal: Full Data Conversion

Prepared for Village of Stickney

### **Ampstun System - Utility Billing Module**

**\$9,125.00**

Billing module includes: Customer Care, Customer Billing, Online Payment Center, eBilling option for electronic billing, Meter Reading, Work Orders and Administrative.

### **Full Data Conversion**

**\$6,200.00**

Conversion Cost Based on: *2000 Accounts*

Full data conversion programming includes accounts, locations, meters, and beginning balance per account, with all transaction history.

The cost is calculated based on the following schedule:

\$4,200 plus \$1.00 per converted account.

### **On-Site Training and Support**

**\$6,750.00**

- Ampstun Web-based System Training: Billing (3 days)
- Ampstun Web-based System Training: Billing Follow-up (3 days)

In person training includes: balancing, data refinement and general training.

The cost of the support and training services covers the trainers' rental car and/or airfare, travel time and living expenses while on-site.

*See proposal notes for additional details regarding training.*

<b>Proposal Total</b>	<b>\$22,075.00</b>
<b>25% Down Payment</b>	<b>\$5,518.75</b>

Sign: \_\_\_\_\_

Date: \_\_\_\_\_ PO#:: \_\_\_\_\_

*Proposal valid until 12/31/2019*

### **Proposal Notes**

This proposal is based on the following number of customers, pricing may be adjusted if the number of converted accounts changes significantly: **2000 Accounts**

## **Payment Terms**

Unless other payment terms are arranged, final payment for the proposal is due at the beginning of the training visit. Ampstun Corporation also requires a twenty-five percent down payment and one of the following with the acceptance of this proposal - a valid purchase order, or a letter of intent stating the proposal has been accepted and payment will be made in full when the system is installed.

## **Proposal Acceptance**

The Ampstun Corporation proposal total cost is based on the understanding that the entire proposal and all components are accepted as presented. Both parties agree that this written proposal constitutes the complete and exclusive statement of the agreement between them which supersedes all proposals, oral or written, and all other communication between them relating to the proposal scope and content. Both parties agree that all Ampstun Corporation software is provided subject to the standard Ampstun Corporation Software License Agreement shown below.

Ampstun Corporation, Inc. grants to you a non-exclusive, non-transferable license to use the software programs and related documentation in this package (collectively referred to as the "Software"). Any attempted sublicense, assignment, rental, sale or other transfer of the Software or the rights or obligations of this Software License Agreement, without the prior written consent of Ampstun Corporation, Inc., shall be void. This agreement will be governed by the laws of the Commonwealth of Kentucky.

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## **Ampstun Corporation Annual Support Fees**

Software updates, unlimited toll-free phone support, and remote modem support are provided to users who remain on support with Ampstun Corporation. This fee is due on the installation anniversary each year. Current pricing for annual support fees:

Billing	\$1,875
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<b>TOTAL</b>	<b>\$1,875</b>
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## **On-Site Training and Support**

When the proposal includes Ampstun Corporation software without the sale of personal computers, the customer is responsible for installing all software prior to the on-site training visit. Ampstun Corporation phone technical support is available to assist a local vendor with the installation. By accepting this proposal you agree to have your computer-networking expert(s) on site for a minimum of the first two hours (or longer if problems warrant) of the Ampstun Corporation Representative's on site "going live" visit. Any issues related to computers, networking, modem, or printing problems can be resolved quickly and efficiently. Failure on your part to meet this requirement could have a negative impact on the amount of training time that is actually available to your staff during the time allotted for the on site visit.

When the proposal includes Ampstun Corporation software and personal computers Ampstun Corporation will deliver the computers with the software installed. These procedures help to protect the on-site time for training-conversion purposes. If they are not observed then there will be a negative impact on training time.

The on-site training-conversion visit is designed to address three equally important tasks, 1) training, 2) data refinement and, 3) account balancing. In most cases these functions are carried out simultaneously throughout the on-site visit. There will always be the need for both data refinement and account balancing activities during the on-site visit.

A preliminary, tentative, planning only date for the on-site visit will be established at the time that the proposal is prepared. When there is data conversion included in the proposal the final confirmed date for the on-site visit will not be established until after the customer has signed for the acceptance of the first data conversion.

The total number of on-site days for this service is indicated in the On-Site Training and Support Services pricing section of this proposal. If additional days of conversion support and training might be desirable, these additional days can be added to the proposal before acceptance. Additional support days can also be requested during the software conversion visit. These days are charged at a rate of \$875.00 per day plus travel time and travel expenses. Lodging, meals and transportation costs for installation and training services are included in the proposal. If hand held meter reading computers are included in this proposal the amount of training for these items is included with their pricing. The on-site time quoted in this proposal is our best estimate of what will be required and should not be considered a guarantee.

In some cases the travel expense dollars included in the proposal includes an amount for airplane tickets. To get a lower fare, and to save you money, we usually purchase the ticket well in advance of the planned trip. If it becomes necessary to change the dates of travel you agree to pay the additional charges associated with the change of tickets and plans.